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|  | **| Development | November 10, 2015** |

**The 4 Disciplines of Execution**

*The 4 Disciplines of Execution*, Overview

by Chris McChesney, Sean Covey and Jim Huling

**The Tension Everyone Feels**

* **Whirlwind** (the day job)  
    
  Urgent – It acts on you.
* **Goals** (new activities)  
    
  Important – You act on them.

**The 4 Disciplines of Execution**

1. **Discipline #1** – Focus on the **Wildly** Important.  
     
   No team can have more than 1-2 WIGs at the same time.
2. **Discipline #2** – Act on the **Lead** Measure.  
     
   Lag Measure – Measures the goal  
   Lead Measure – Something that leads to the goal  
     
   Lead measures are predictable and influenceable.
3. **Discipline #3** – Create a Compelling **Scoreboard**.  
     
   The scoreboard tells us immediately if we are winning or losing.
4. **Discipline #4** – Create a Cadence of **Accountability**.  
     
   What are the 1-3 most important things I can do this week to impact the scoreboard?  
     
   Report on last week’s commitments.  
   Review and update the scoreboard.  
   Make commitments for next week.

**My Takeaway/Closer**

Every team needs WIGs.

Each team should limit itself to 1-2 WIGs.

Focus on lead measures for maximum goal impact.

Prioritize the 1-3 most important things I can do to impact the scoreboard.

**Questions**

How much of your time is spent in the whirlwind?

How much of your time is spent on goals (new strategic activities)?

How do you react to the concept of WIGs?

Why does the law of diminishing returns kick in with goals?

Give some examples of lag measures in ministry.

Give some examples of lead measures in ministry.

What might a church’s scoreboard look like?

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|  | **| Development | November 17, 2015** |

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**The Tension Everyone Feels**

* \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (the day job)  
    
  Urgent – It acts on you.
* \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (new activities)  
    
  Important – You act on them.

**The 4 Disciplines of Execution**

1. **Discipline #1** – Focus on the \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Important.  
     
   No team can have more than 1-2 WIGs at the same time.
2. **Discipline #2** – Act on the \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Measure.  
     
   Lag Measure – Measures the goal  
   Lead Measure – Something that leads to the goal  
     
   Lead measures are predictable and influenceable.
3. **Discipline #3** – Create a Compelling \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.  
     
   The scoreboard tells us immediately if we are winning or losing.
4. **Discipline #4** – Create a Cadence of \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.  
     
   What are the 1-3 most important things I can do this week to impact the scoreboard?  
     
   Report on last week’s commitments.  
   Review and update the scoreboard.  
   Make commitments for next week.

**Takeaway**

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**Notes**

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